

Sales managers earn up to €6,000 per month

2008-07-15 de [Robert Iloviceanu](#)

Sales managers in Romania earn an average €2,100 outside Bucharest and €3,600 in the country's capital. They are aged 35-40, and stay 1-7 years in the same position. They are promoted significantly faster than their colleagues in Germany or Britain, where salaries are 30-35 percent higher.

However, there are sales managers in who earn 15 percent more than their Czech colleagues and 50 percent better than colleagues in , according to a study by Mercer HR consulting company.

"The wage of a sales manager with national coverage in a top company can amount to €5,800 per month, plus or minus 20 percent, depending on the company," said the Sales Manager of canned product maker Hame, Marius Ionita. Hame is one of the most important foodstuff producers in the , with production units in .

The highest salaries for sales managers are registered in the retail and auto segments, where the best bonuses are also granted. "Bonuses for sales managers include a car, laptop, holidays in Europe, life and health insurance, and performance bonuses of 20-30 percent of the annual wage, and even apartments," according to Total Business Solutions recruiting company Managing Partner Daniela Necefor.

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