

Sales agents lose their bonuses due to the crisis

2008-12-19 de [Robert Iloviceanu](#)

Sales agents employed in sectors affected by the financial crisis, such as the auto, construction, real estate, and production, and in ancillary fields, now have income 30 percent lower than six months ago, because they no longer receive the bonuses they were used to, according to local market recruitment specialists. Meanwhile, sales agents employed in the fast-moving consumer goods, pharmaceutical, and service sectors, which are less exposed to the financial crisis, have maintained the same financial packages as before the crisis.

Alina Botezatu, Managing Partner of the Perspective Group human resource (HR) consultancy company, said that the future of persons employed in sectors affected by the financial crisis is very uncertain, and they may be laid off in the coming year.

According to Daniela Necefor, Managing Partner of the Total Business Solutions HR consultancy and executive search company, 2009 will bring about many restructuring programs. Thus, performance will be defining for keeping a job.

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